

Agenda

8:00-9:00 REGISTRATION

**9:00-10:15 PROGRAM SPECIFIC VENDOR
PANELS, PART I (AIMS, FABS, PES)***

Panels comprised of successful large and small schedule holders will share best practices that may help to improve your sales

10:15-10:30 MORNING BREAK

10:30-11:30 VENDOR PANELS, PART II*

11:30-1:00 LUNCH (ON YOUR OWN)

1:00-1:45 KEYNOTE SPEAKER & Q&A

Mr. Robert Burton, Associate Administrator, OMB's Office of Federal Procurement Policy. Mr. Burton will address cutting edge procurement issues such as: Contingency Contracting, Strategic Sourcing, and Contract Scope

1:45-1:55 AFTERNOON BREAK

**2:00-2:30 WHITE HOUSE INITIATIVES: POTENTIAL
SOURCES FOR CONTRACTING
OPPORTUNITIES**

Mr. Danny Werful, Deputy Comptroller, Office of Federal Financial Management (OFFM) of the Office of Management and Budget. Mr. Werful is a policy analyst responsible for coordination and development of e-Gov

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2:30-3:00 SMALL BUSINESS INITIATIVES

Ms. Luz Hopewell, Associate Administrator, Office of Business Development, U.S. Small Business Administration

Ms. Glynis Long, National Export Director-Asia, Office of International Trade, U.S. Small Business Administration

3:00-3:45 CUSTOMER AGENCY PANEL

Contracting and program officials from multiple federal agencies discuss the criteria and process that they use to select contractors when filling requirements from the GSA Schedules

Ms. Angela Maldonado, Department of Transportation

Mr. Eldred Jackson, Department of Justice

Ms. Nancy Small, Department of the Army

3:45 CLOSING REMARKS-ADJOURN

*The following is a sample list of companies that will be participating in the Vendor Panels: Deloitte & Touche, Ernst & Young, Leapfrog, TMP Worldwide, Gallagher & Gallagher, Vanguard, Pioneer Credit, Maya, Raytheon, Bearing Point, Bradson Corporation, Leon Snead and Co., among others